

Local Market Update for December 2023

A Research Tool Provided by the Colorado Association of REALTORS®



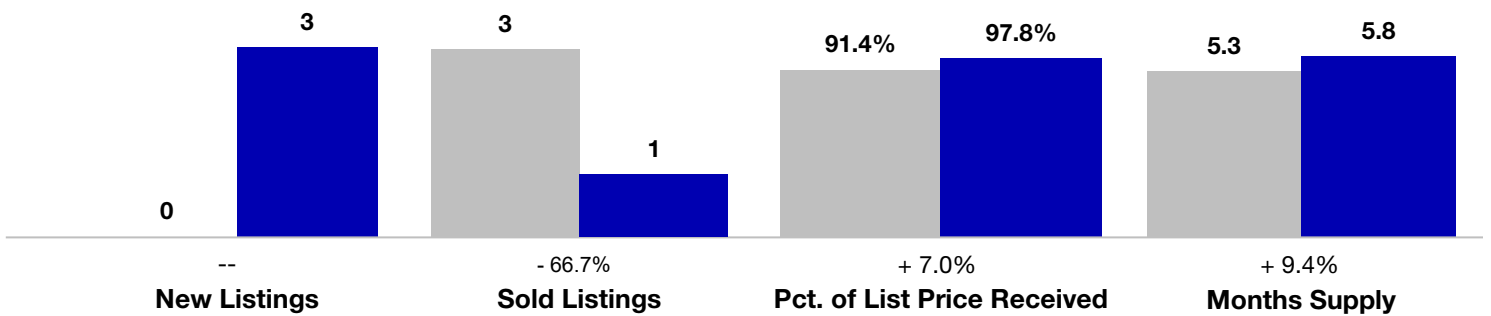
Conejos County

Key Metrics	December			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
New Listings	0	3	--	31	39	+ 25.8%
Sold Listings	3	1	- 66.7%	17	19	+ 11.8%
Median Sales Price*	\$230,000	\$227,500	- 1.1%	\$225,000	\$242,000	+ 7.6%
Average Sales Price*	\$271,667	\$227,500	- 16.3%	\$285,256	\$266,058	- 6.7%
Percent of List Price Received*	91.4%	97.8%	+ 7.0%	94.4%	97.6%	+ 3.4%
Days on Market Until Sale	121	41	- 66.1%	78	155	+ 98.7%
Cumulative Days on Market Until Sale	121	41	- 66.1%	92	170	+ 84.8%
Inventory of Homes for Sale	10	10	0.0%	--	--	--
Months Supply of Inventory	5.3	5.8	+ 9.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2022 ■ 2023



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
Conejos County —

