

Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



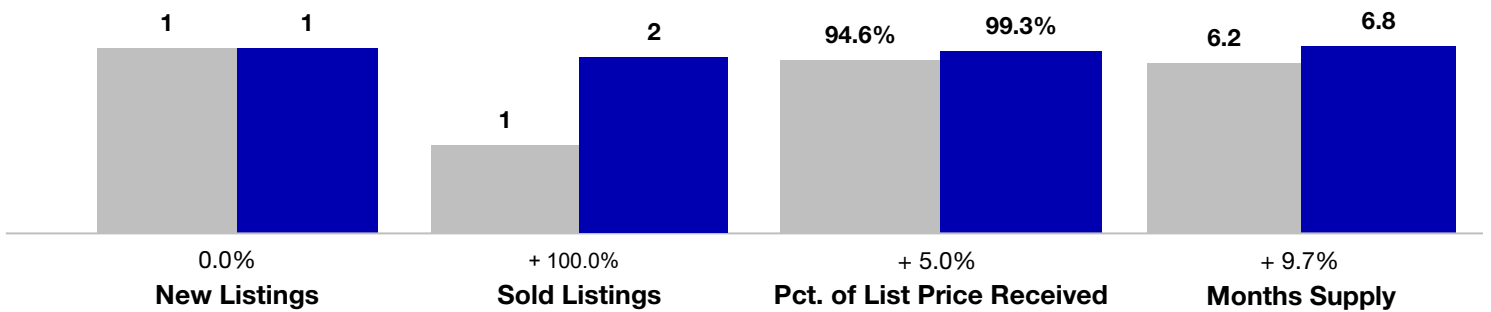
Conejos County

| Key Metrics | November | | | Year to Date | | |
|--------------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2022 | 2023 | Percent Change from Previous Year | Thru 11-2022 | Thru 11-2023 | Percent Change from Previous Year |
| New Listings | 1 | 1 | 0.0% | 31 | 36 | + 16.1% |
| Sold Listings | 1 | 2 | + 100.0% | 14 | 18 | + 28.6% |
| Median Sales Price* | \$350,000 | \$176,025 | - 49.7% | \$212,550 | \$243,000 | + 14.3% |
| Average Sales Price* | \$350,000 | \$176,025 | - 49.7% | \$288,168 | \$268,200 | - 6.9% |
| Percent of List Price Received* | 94.6% | 99.3% | + 5.0% | 95.1% | 97.5% | + 2.5% |
| Days on Market Until Sale | 118 | 112 | - 5.1% | 68 | 162 | + 138.2% |
| Cumulative Days on Market Until Sale | 118 | 112 | - 5.1% | 86 | 178 | + 107.0% |
| Inventory of Homes for Sale | 11 | 13 | + 18.2% | -- | -- | -- |
| Months Supply of Inventory | 6.2 | 6.8 | + 9.7% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2022 ■ 2023



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
Conejos County —

