

Local Market Update for October 2023

A Research Tool Provided by the Colorado Association of REALTORS®



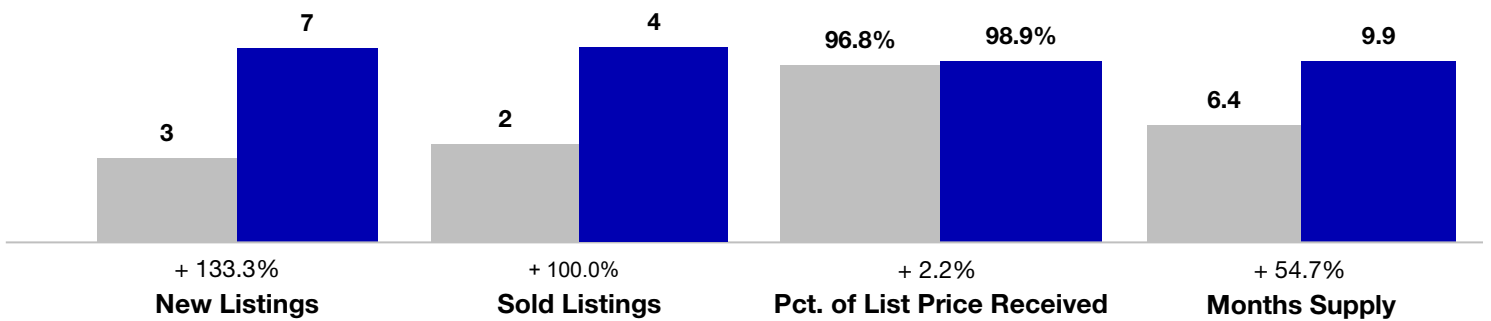
Conejos County

Key Metrics	October			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 10-2022	Thru 10-2023	Percent Change from Previous Year
New Listings	3	7	+ 133.3%	30	36	+ 20.0%
Sold Listings	2	4	+ 100.0%	13	16	+ 23.1%
Median Sales Price*	\$191,000	\$267,875	+ 40.2%	\$200,100	\$252,000	+ 25.9%
Average Sales Price*	\$191,000	\$323,938	+ 69.6%	\$283,412	\$279,722	- 1.3%
Percent of List Price Received*	96.8%	98.9%	+ 2.2%	95.1%	97.3%	+ 2.3%
Days on Market Until Sale	44	311	+ 606.8%	64	168	+ 162.5%
Cumulative Days on Market Until Sale	44	311	+ 606.8%	84	186	+ 121.4%
Inventory of Homes for Sale	12	18	+ 50.0%	--	--	--
Months Supply of Inventory	6.4	9.9	+ 54.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2022 ■ 2023



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
Conejos County —

