

Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Conejos County

Key Metrics	September			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 9-2022	Thru 9-2023	Percent Change from Previous Year
New Listings	5	1	- 80.0%	27	29	+ 7.4%
Sold Listings	0	2	--	11	12	+ 9.1%
Median Sales Price*	\$0	\$427,500	--	\$200,100	\$252,000	+ 25.9%
Average Sales Price*	\$0	\$427,500	--	\$300,214	\$264,983	- 11.7%
Percent of List Price Received*	0.0%	90.8%	--	94.8%	96.8%	+ 2.1%
Days on Market Until Sale	0	180	--	68	120	+ 76.5%
Cumulative Days on Market Until Sale	0	180	--	91	144	+ 58.2%
Inventory of Homes for Sale	12	14	+ 16.7%	--	--	--
Months Supply of Inventory	6.9	8.6	+ 24.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

