

Local Market Update for August 2023

A Research Tool Provided by the Colorado Association of REALTORS®



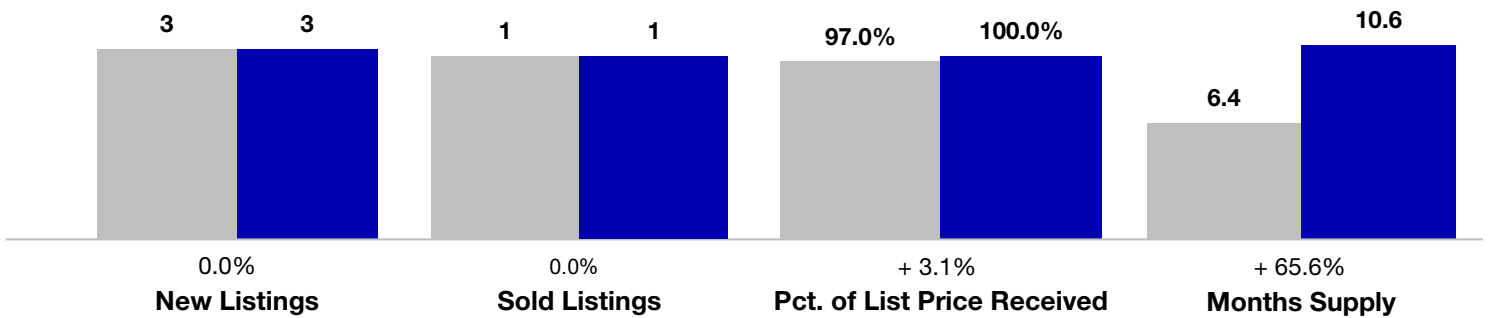
Conejos County

Key Metrics	August			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 8-2022	Thru 8-2023	Percent Change from Previous Year
New Listings	3	3	0.0%	22	28	+ 27.3%
Sold Listings	1	1	0.0%	11	10	- 9.1%
Median Sales Price*	\$160,000	\$244,000	+ 52.5%	\$200,100	\$237,000	+ 18.4%
Average Sales Price*	\$160,000	\$244,000	+ 52.5%	\$300,214	\$232,480	- 22.6%
Percent of List Price Received*	97.0%	100.0%	+ 3.1%	94.8%	98.0%	+ 3.4%
Days on Market Until Sale	56	36	- 35.7%	68	108	+ 58.8%
Cumulative Days on Market Until Sale	56	36	- 35.7%	91	137	+ 50.5%
Inventory of Homes for Sale	12	17	+ 41.7%	--	--	--
Months Supply of Inventory	6.4	10.6	+ 65.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2022 ■ 2023



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
Conejos County —

