Local Market Update for June 2023







Conejos County

	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 6-2022	Thru 6-2023	Percent Change from Previous Year
New Listings	3	7	+ 133.3%	13	22	+ 69.2%
Sold Listings	3	1	- 66.7%	8	8	0.0%
Median Sales Price*	\$235,000	\$120,000	- 48.9%	\$217,550	\$210,000	- 3.5%
Average Sales Price*	\$251,083	\$120,000	- 52.2%	\$288,731	\$223,850	- 22.5%
Percent of List Price Received*	95.1%	100.0%	+ 5.2%	96.5%	97.3%	+ 0.8%
Days on Market Until Sale	81	58	- 28.4%	69	125	+ 81.2%
Cumulative Days on Market Until Sale	164	58	- 64.6%	100	161	+ 61.0%
Inventory of Homes for Sale	5	17	+ 240.0%			
Months Supply of Inventory	2.1	10.0	+ 376.2%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June = 2022 = 2023



Historical Median Sales Price Rolling 12-Month Calculation

CREN -

Conejos County -

