

Local Market Update for April 2023

A Research Tool Provided by the Colorado Association of REALTORS®



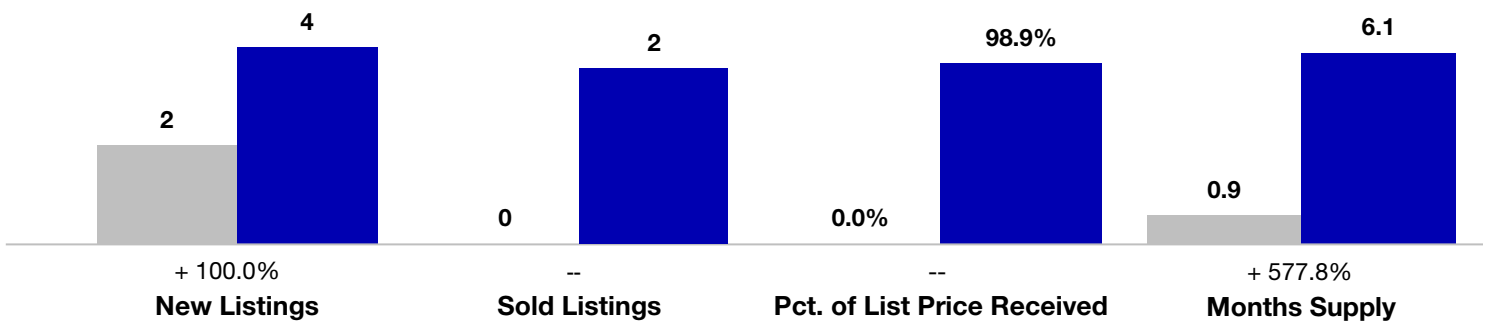
Conejos County

| Key Metrics | April | | | Year to Date | | |
|--------------------------------------|-------|-----------|-----------------------------------|--------------|-------------|-----------------------------------|
| | 2022 | 2023 | Percent Change from Previous Year | Thru 4-2022 | Thru 4-2023 | Percent Change from Previous Year |
| New Listings | 2 | 4 | + 100.0% | 5 | 11 | + 120.0% |
| Sold Listings | 0 | 2 | -- | 3 | 4 | + 33.3% |
| Median Sales Price* | \$0 | \$245,000 | -- | \$200,100 | \$245,000 | + 22.4% |
| Average Sales Price* | \$0 | \$245,000 | -- | \$395,700 | \$237,500 | - 40.0% |
| Percent of List Price Received* | 0.0% | 98.9% | -- | 95.4% | 96.9% | + 1.6% |
| Days on Market Until Sale | 0 | 211 | -- | 82 | 156 | + 90.2% |
| Cumulative Days on Market Until Sale | 0 | 211 | -- | 82 | 176 | + 114.6% |
| Inventory of Homes for Sale | 2 | 11 | + 450.0% | -- | -- | -- |
| Months Supply of Inventory | 0.9 | 6.1 | + 577.8% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2022 ■ 2023



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
Conejos County —

