## **Local Market Update for March 2023**







## **Rio Grande County**

	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 3-2022	Thru 3-2023	Percent Change from Previous Year
New Listings	12	15	+ 25.0%	30	42	+ 40.0%
Sold Listings	12	10	- 16.7%	32	20	- 37.5%
Median Sales Price*	\$294,500	\$259,000	- 12.1%	\$354,000	\$224,500	- 36.6%
Average Sales Price*	\$413,875	\$316,100	- 23.6%	\$459,256	\$318,150	- 30.7%
Percent of List Price Received*	98.4%	90.4%	- 8.1%	97.6%	91.5%	- 6.2%
Days on Market Until Sale	105	121	+ 15.2%	110	94	- 14.5%
Cumulative Days on Market Until Sale	105	122	+ 16.2%	110	95	- 13.6%
Inventory of Homes for Sale	30	43	+ 43.3%			
Months Supply of Inventory	2.2	3.7	+ 68.2%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

March ■2022 ■2023



## Historical Median Sales Price Rolling 12-Month Calculation

CREN -

Rio Grande County -

