Local Market Update for February 2023







Conejos County

	February			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 2-2022	Thru 2-2023	Percent Change from Previous Year
New Listings	3	4	+ 33.3%	3	7	+ 133.3%
Sold Listings	2	1	- 50.0%	2	1	- 50.0%
Median Sales Price*	\$493,500	\$275,000	- 44.3%	\$493,500	\$275,000	- 44.3%
Average Sales Price*	\$493,500	\$275,000	- 44.3%	\$493,500	\$275,000	- 44.3%
Percent of List Price Received*	93.1%	92.0%	- 1.2%	93.1%	92.0%	- 1.2%
Days on Market Until Sale	64	165	+ 157.8%	64	165	+ 157.8%
Cumulative Days on Market Until Sale	64	165	+ 157.8%	64	165	+ 157.8%
Inventory of Homes for Sale	4	12	+ 200.0%			
Months Supply of Inventory	1.9	6.8	+ 257.9%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

February ■2022 ■2023



Historical Median Sales Price Rolling 12-Month Calculation

CREN -

Conejos County -

