Local Market Update for December 2022







Conejos County

	December			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 12-2021	Thru 12-2022	Percent Change from Previous Year
New Listings	0	0		23	32	+ 39.1%
Sold Listings	2	3	+ 50.0%	18	17	- 5.6%
Median Sales Price*	\$1,033,750	\$230,000	- 77.8%	\$270,000	\$225,000	- 16.7%
Average Sales Price*	\$1,033,750	\$271,667	- 73.7%	\$455,360	\$285,256	- 37.4%
Percent of List Price Received*	96.4%	91.4%	- 5.2%	93.3%	94.4%	+ 1.2%
Days on Market Until Sale	164	121	- 26.2%	167	78	- 53.3%
Cumulative Days on Market Until Sale	164	121	- 26.2%	167	92	- 44.9%
Inventory of Homes for Sale	5	10	+ 100.0%			
Months Supply of Inventory	2.5	5.3	+ 112.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December ■2021 ■2022



Historical Median Sales Price Rolling 12-Month Calculation

CREN -

Conejos County -

