Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Conejos County

	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	3	1	- 66.7%	23	32	+ 39.1%
Sold Listings	0	1		16	14	- 12.5%
Median Sales Price*	\$0	\$350,000		\$252,500	\$212,550	- 15.8%
Average Sales Price*	\$0	\$350,000		\$383,061	\$288,168	- 24.8%
Percent of List Price Received*	0.0%	94.6%		92.9%	95.1%	+ 2.4%
Days on Market Until Sale	0	118		167	68	- 59.3%
Cumulative Days on Market Until Sale	0	118		167	86	- 48.5%
Inventory of Homes for Sale	7	11	+ 57.1%			
Months Supply of Inventory	3.5	6.2	+ 77.1%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



