Local Market Update for September 2022







Conejos County

	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 9-2021	Thru 9-2022	Percent Change from Previous Year
New Listings	1	5	+ 400.0%	20	29	+ 45.0%
Sold Listings	3	0	- 100.0%	15	11	- 26.7%
Median Sales Price*	\$255,000	\$0	- 100.0%	\$255,000	\$200,100	- 21.5%
Average Sales Price*	\$466,667	\$0	- 100.0%	\$402,939	\$300,214	- 25.5%
Percent of List Price Received*	93.1%	0.0%	- 100.0%	92.4%	94.8%	+ 2.6%
Days on Market Until Sale	123	0	- 100.0%	175	68	- 61.1%
Cumulative Days on Market Until Sale	123	0	- 100.0%	175	91	- 48.0%
Inventory of Homes for Sale	6	13	+ 116.7%			
Months Supply of Inventory	2.6	7.4	+ 184.6%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September ■2021 ■2022



Historical Median Sales Price Rolling 12-Month Calculation

CREN -

Conejos County -

